

Past Webinar Recordings

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Cyber Security

Cyber Ready, Client Focused: Security That Supports Your Success

Learn strategies for keeping your business cyber-ready! Discover how SSI supports your success by staying ahead of cybersecurity threats and protecting both your data and ours, utilizing a proactive, multi-layered cybersecurity approach. Austin Jabs, SSI's Cybersecurity Officer, shares experiences to learn from as we work together to protect sensitive information.

Learn how:

- SOC 2 Compliance satisfies demands from your cyber insurance providers and fortifies our commitment to safeguarding data
- Managed Detection & Response (MDR) helps stop real cyber threats, and real-life stories will demonstrate how MDR works, and what it means to your business
- Recovery Readiness from SSI restores critical systems in hours, not days; learn how we've helped organizations rebuild and restore
- Employee Training strategies help every team member reinforce the human firewall
- Hosted services provide security with automatic backups, continuous MDR monitoring, and the protection of a professionally managed cloud environment

Who should attend:

Owners, managers, IT professionals, and anyone interested in taking steps to improve their business data security

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Energy

SSI Energy

Join Product Manager Lauren Althoff for this energy webinar covering the SSI Energy platforms and what is next on the roadmap. See the latest features in SKY Energy! Additionally, this webinar includes an overview of the recent enhancements in Energy Force.

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SSI Energy Roadmap

This webinar discusses the future of SSI's energy solution! This webinar was designed for our Energy customers currently using Agvance or interested in adding Agvance in the future.

Our leadership team showcases how recent and upcoming developments are improving the integration between Agvance and Energy Force, share insights into the future state of our energy solutions, and provide a demo of SKY Energy.

This session offers a unique opportunity to understand the strategic vision behind our platform development and ensure your organization is positioned to maximize value from both current and future SSI solutions.

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Grower360

Unlock the full potential of Grower360 and enhance collaboration between your agribusiness and growers. Whether you're new to Grower360 or looking to maximize its capabilities, this webinar provides an overview of the key features. Strengthen your grower relationships, improve efficiency, and deliver a seamless digital experience for your customers with Grower360.

What You'll Learn:

- **Customizing for Your Brand** – Tailor Grower360 with your agribusiness's logo and branding for a cohesive customer experience.
- **Simplified Product Reordering** – Enable growers to conveniently reorder products with just a few clicks.
- **Requesting Agronomy Services** – Make it easy for growers to request agronomy services, ensuring timely and efficient field support.
- **Approving a Plan** – Facilitate faster decision-making by allowing growers to review and approve agronomic plans digitally.
- **Seamless Online Payments** – Provide secure, convenient payment options, helping streamline billing and transactions.
- **Electronic Signatures** – Eliminate paperwork delays by enabling digital approvals and document signing.

Who Should Attend:

- Current Agvance customers new to Grower360 or looking for a refresher to take full advantage of its features.
- Agribusiness leaders and staff interested in exploring how Grower360 can enhance grower engagement and operational efficiency.

[View Recording](#)

SKY Customer

Explore how SKY Customer can help your agribusiness manage customer account details and assist your customers with their account questions. This webinar will provide a comprehensive overview of the SKY Customer features to improve efficiency using cloud-based customer management tools.

What You'll Learn:

- **General Overview** – Understand the core functions of SKY Customer and how it streamlines daily operations.
- **Managing Customer Plans & Bookings** – Easily track Plans, Contracts, and Bookings in one place.
- **Booking Signatures & Payments** – Secure digital approvals and seamless payment processing for hassle-free transactions.
- **Products, Fields, & Tanks** – Access critical Customer data including Product history, Field details, and Tank levels.
- **Seamless Communication** – Stay connected with your team and growers through notifications.

Who Should Attend:

- Current Agvance customers new to Agvance SKY or those looking for a refresher to take full advantage of the features of SKY Customer
- Agribusinesses exploring cloud-based solutions for modern, scalable customer management

If you were unable to attend, select the link below to see how to get the most out of SKY Customer.

[View Recording](#)

SKY Dispatch

With spring on the way, now is the time to review the tools available to you in SKY Dispatch! This informational session will highlight SKY Dispatch features and tips to maximize productivity and improve internal team communication. Plus, get a preview of upcoming features designed to streamline your operations even further.

In this session, you will learn:

- how to get the most from the tools you have available to you in SKY Dispatch.
- how to maximize productivity with Quick Filters, improve workflows with document creation and reporting tools, and enhance team communication.
- how to leverage new or enhanced integrations with John Deere Operations Center and Raven Slingshot,

providing seamless file transfers and greater flexibility.

- more about other new features currently under development.

Who Should Attend:

Agribusiness dispatchers, agronomists, managers, and office staff looking to maximize their SKY Dispatch capabilities.

If you were unable to attend, select the link below to discover how to get the most with the SKY Dispatch suite.

[View Recording](#)

SKY Grain

Purchase Offer Contracts and Sales Contracts in SKY Grain

Discover new features in SKY Grain with Product Manager Garrett Sparks. Gain insights to manage Purchase Offer Contracts and Sales Contracts effectively. Learn how to add contracts, set pricing options, detail Grade Factors, and schedule deliveries to streamline your grain management processes.

Who Should Attend: Ideal for individuals seeking to improve efficiency in grain management

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SKY Grain

This webinar introduces SKY Grain, the latest web-based solution from Agvance, designed to transform grain management for agribusinesses.

Whether you're an existing Agvance Grain user or new to the platform, you'll gain valuable insights into how SKY Grain can revolutionize the way you manage your grain operations.

Note: Agvance Grain STLM users will have access to SKY Grain and the webinar will help you learn more about the features! If your company is not currently using STLM, converting to STLM is necessary to use SKY Grain.

In this session, you will learn:

- How SKY Grain builds on the trusted Agvance Grain foundation you rely on while incorporating new tools that address today's industry needs for tracking and processing of inbound, outbound, and futures transactions and contracts.
- The key features of SKY Grain, including real-time customer account access, seamless grain position management, a simplified workflow through the intuitive grid layout, and enhanced grain dashboards for better decision-making and management of multiple commodities and locations.

Who Should Attend:

- Grain merchandisers
- Grain accountants and bookkeepers
- Agribusiness owners and managers
- Anyone interested in improving grain management efficiency

If you were unable to attend, select the link below to discover how Agvance SKY Grain can drive better outcomes for your agribusiness.

[View Recording](#)

SKY Mapping

Delivering Value with SKY Mapping Report Books

A Tool for Stronger Grower Conversations

Learn how SKY Mapping Report Books can enhance your customer interactions by clearly showing field performance, variability, and opportunity areas. This webinar highlights how to use the reports to demonstrate value, support recommendations, and strengthen long-term relationships.

[View Recording](#)

SKY Mapping

SKY Mapping from Agvance is the cloud-based precision agriculture platform that turns data into decisions by transforming raw field data into actionable recommendations for growers. Join Steven Di Naso, Geospatial Scientist and Data Analyst, and Josh Marten, Agronomy Customer Advocate for this technology demonstration. SKY Mapping enables agronomy professionals to make informed decisions by leveraging:

- **Comprehensive Data Integration** – Imports harvest, planting, and application data from third-party systems, with automated overnight updates.
- **Field Data Optimization** – Maintains analysis layers, management zones, and event tracking (applications, planting, yield, etc.).
- **Data-Driven Recommendations** – Generates crop-specific recommendations using soil test results, multi-year yield data, and budget constraints. Supports variable rate seeding and fertilizer plans.
- **Scalable Impact** – Manages millions of acres for precision farming.
- **Custom Reporting** – Offers branded, multi-layer reports for growers to visualize insights clearly.

By centralizing and analyzing agronomic data, SKY Mapping empowers retailers and growers to make smarter, evidence-based decisions that improve efficiency, sustainability, and profitability. Whether you already use SKY Mapping or are considering adding it, this webinar will help you make data-driven agronomy decisions.

[View Recording](#)

Mapping Field Boundaries, Soil Sampling, & Measuring Features Using the SKY Mapping Mobile App

Get ready for automated measurements, boundary mapping, and soil sampling with the SKY Mapping Mobile App! This webinar will teach you how to use the tracking feature to accurately measure in-field features, construct field boundaries, and manage soil sampling strategies. Join Geospatial Scientist and Data Analyst Steven Di Naso and Agronomy Customer Advocate Josh Marten for this demonstration of the available technology and advancements in SKY Mapping Mobile.

[View Recording](#)

SKY Mapping

This webinar explores how SKY Mapping revolutionizes precision farming by combining a user-friendly interface with the power of cloud computing. See how SKY Mapping can help you provide the best advice on every aspect of your customers' operations and deliver superior service to your growers. Using cutting-edge tools, SKY Mapping helps you streamline your workflows, integrate data, and improve accuracy.

In this session, you will learn:

- How SKY Mapping simplifies data management with web and mobile apps.
- The new Auto-Import feature and its impact on data integration with automated retrieval from John Deere, Climate, and Raven systems.
- Seamless data management of in-field functionalities like soil sampling, scouting, and field event creation and with or without connectivity, data syncs automatically.
- Tools to create crop-specific recommendations and analysis layers for better decision-making including using profit/loss layers, crop zones, and management areas as well as tracking applications, planting, irrigation, and harvest events.
- Reporting tools to generate branded, multi-layer reports to assist growers in making data-driven decisions and engage growers with reports shared in a grower portal

Who Should Attend:

- Precision ag professionals, agronomists, agribusiness owners and managers
- Current Agvance Mapping users interested in harnessing the full potential of SKY Mapping
- Current SKY Mapping users looking to better utilize all the features in SKY Mapping

If you were unable to attend, select the link below to discover how SKY Mapping can transform your approach to precision farming.

[View Recording](#)

SKY Vendor

Discover how SKY Vendor can transform the way you handle vendor billing and payments. This webinar will showcase key features including the new Autofill feature and automated approvals.

These cutting-edge tools are designed to simplify and automate your accounts payable processes!

Learn how SKY Vendor's powerful capabilities can help you:

- instantly extract AP bill details with AI-powered Autofill, reducing manual data entry and ensuring accuracy
- automate your approval workflow with in-app and email notifications and flexible editing and routing to your established approval order
- track purchase orders, bills, and payments in real-time across all your devices

Who Should Attend:

Agribusiness owners, financial professionals, and anyone managing vendor billing and payment processes.

Join us to see SKY Vendor in action and discover how it can save you time, eliminate inefficiencies, and allow you to focus on growing your agribusiness.

View a recording of the webinar below.

[View Feb 18th Recording](#)

[View Mar 18th Recording](#)

[View Apr 16th Recording](#)