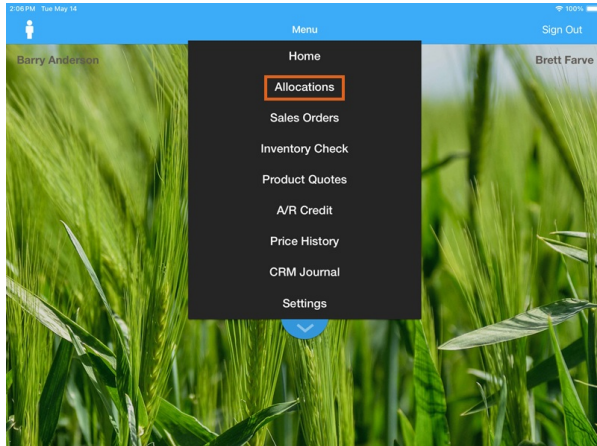# Sales Allocations for Mobile Sales

Last Modified on 05/16/2024 8:37 am CDT

To create a Sales Order from an existing Sales Allocation, select the *Allocations* menu option from the *Menu* drop-down.

The first window displays the current Sales Allocations with the corresponding statuses. In the example below, the DKC37-12 Allocation has a price of $90.00 per bag with a total quantity of 5,000 bags. There are currently 120 bags with an *Offered* status and 60 bags in the *Approved* status. Based on the *Original* Allocation of 5,000 bags and 60 bags in the *Approved* status, the *Net Available* is 4,940 bags.

A Sales Order can be created by selecting an Allocation. The *Allocation Details* window appears. Tap **Create Sales Order** to start the Sales Order.

Because the Product and price associated with the Sales Allocation is known, it defaults into the corresponding area. The amount of Product for the order can be entered. To save this information and continue to fill in other information for the Sales Order, tap the **Checkmark**.

Fill in other appropriate information to complete the Sales Order, and select the **Checkmark** to save.

After the Sales Order has been saved, the *Allocation Details* window appears with the updated information. Tapping the **Back Arrow** returns to the previous graph view of the Allocation statuses.
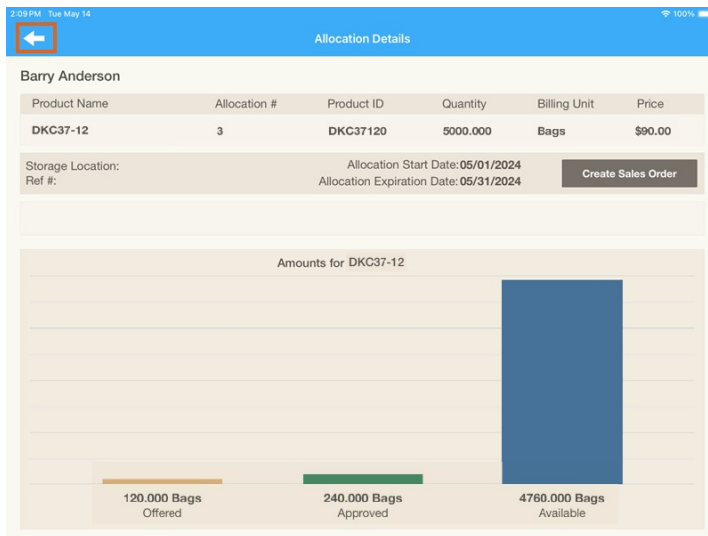
Now that a Sales Order has been created with an *Approved* status of 180 bags of DKC37-12, the *Approved* column displays 240 bags (60 *Approved* bags prior to this Sales Order being saved plus 180 *Approved* bags with the new Sales Order equals 240 bags).
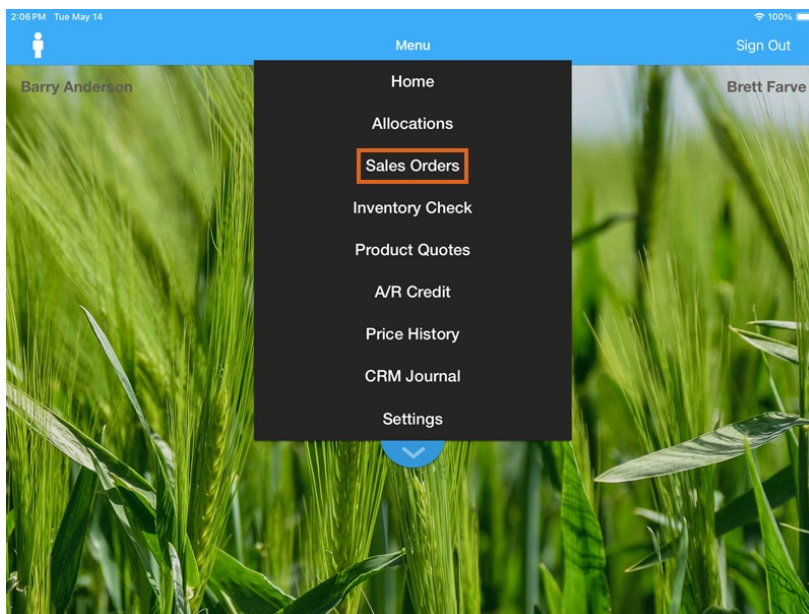
To create a Sales Order without first reviewing the Allocations, select the *Sales Order* option from the *Menu*.

Existing Sales Orders for the Customer previously selected display. To add a new Sales Order, tap the **+** symbol.

 Tap **Add Product** to add a Product and fill in the appropriate information. Select the **Checkmark** when finished to add the Product information to the Sales Order.

Complete additional information for the Sales Order. Tap the **Checkmark** to save.

The *Sales Orders* window displays for the selected Customer with current Sales Orders.

Sales Allocations for Agvance Planning

Refer to the Using Sales Allocations document for more information on Sales Allocations within Agvance.